

# DESIGN AND EVALUATION OF ENTREPRENEURIAL DESIGN THINKING MODULE TOWARDS GENERATING BUSINESS IDEAS AMONG POLYTECHNICS' STUDENTS

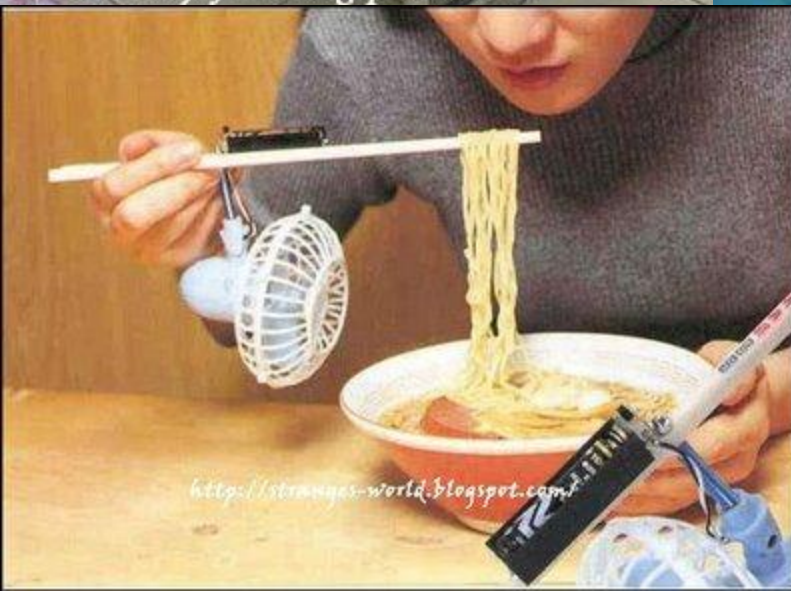
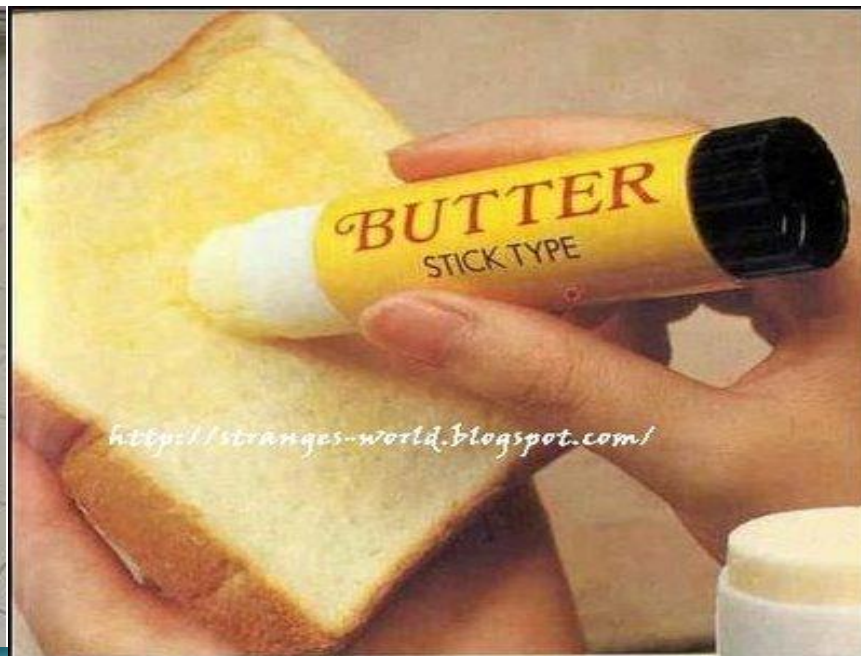
Shamsuri Abdullah

Nor Aishah Buang

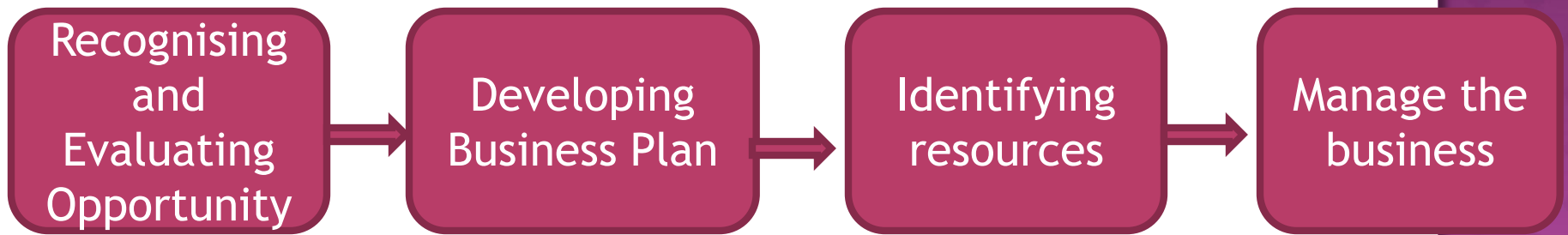
Education Faculty

Universiti Kebangsaan Malaysia

# THE IMPORTANCE OF CREATIVITY



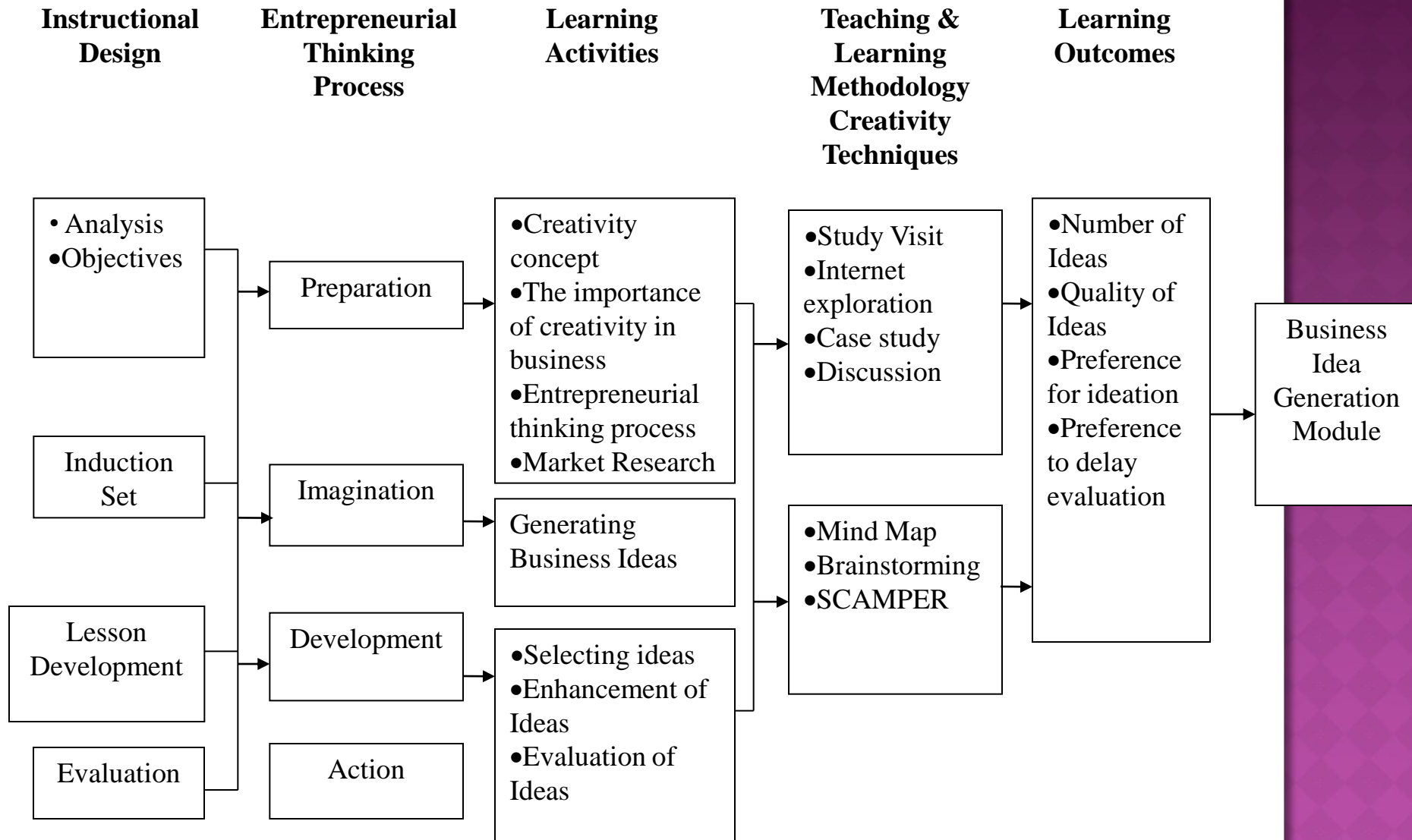
# OPPORTUNITY RECOGNITION & EXPLOITATION



# PROBLEM STATEMENT



# CONCEPTUAL INSTRUCTIONAL DESIGN BUSINESS IDEA GENERATION MODEL



# DESIGN

- ◉ Learning Objectives- based on the outcome of learning- the skills that want to instill, suit to the allocated lesson period
- ◉ Prior-Knowledge- “How creative you are?” questionnaire
- ◉ Induction Set- questions, games, explanation
- ◉ Learning Activities- in line with guided discovery learning strategy
- ◉ Evaluation of learning- based on exercises/assignments and evaluation at the end of each module unit

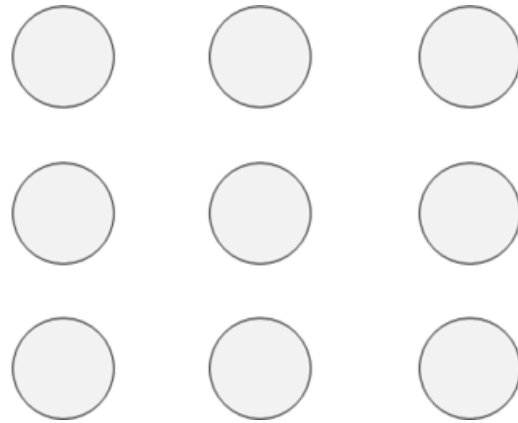
# TEACHING METHODS

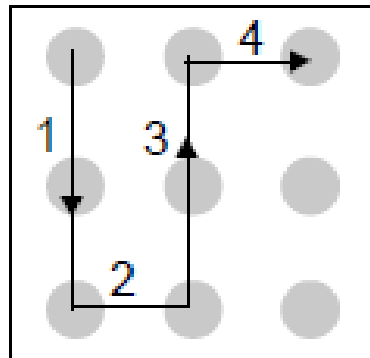
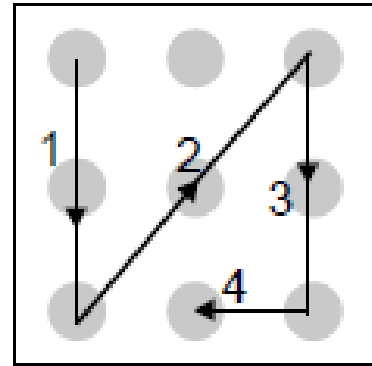
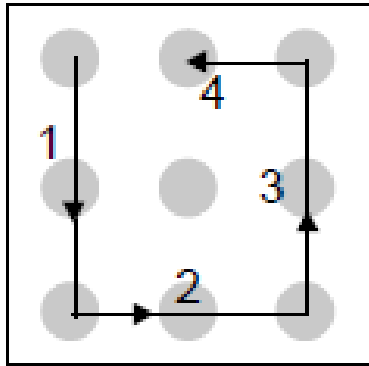
- ◉ Brainstorming- to get ideas, to solve problems
- ◉ Internet exploration- information how to make market survey
- ◉ Study visits- visit shops nearby polytechnic
- ◉ Games- to instill the understanding of the creativity concept
- ◉ Case study- The invention of liquid paper
- ◉ Discussion- how to improve the idea

- Three creativity techniques employed: brainstorming, mind mapping and SCAMPER (substitute, combine, adapt, modify/magnify, put to other uses, eliminate, reverse/rearrange)
- Design message- format of the module/standardisation (font type/size, how to deliver the message effectively.
- mind maps, blank space, table and rubric table for students to write in answers



# 9 DOT PUZZLE

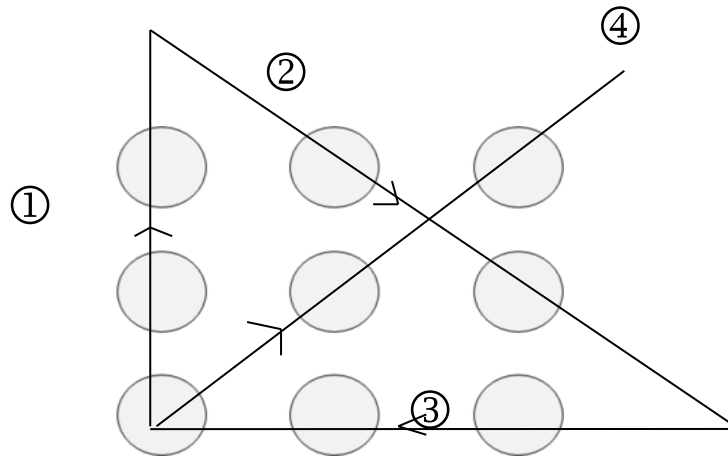




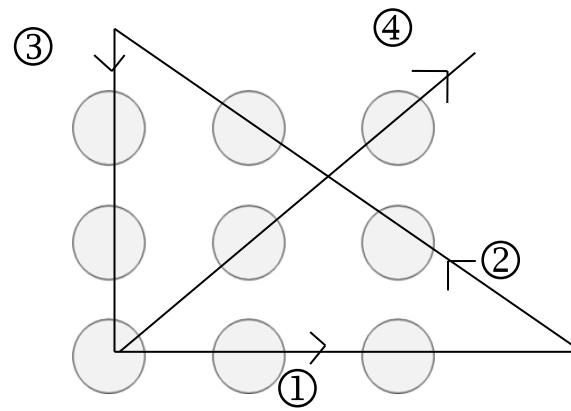
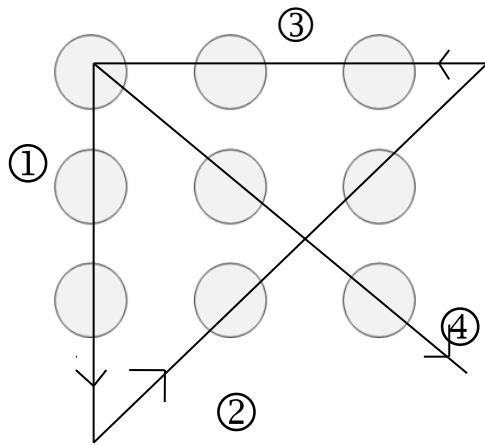
# GUIDE

- ◉ Probing: “Do you think that there is a boundary along the outer circle?”
- ◉ Suggestion: “why not extend the first line outside the third circle and think how you can connect the rest of the circle?”
- ◉ Feedback: “That’s should be ok”.
- ◉ Asked students opinion/reflection:  
What do you know about the concept of creativity ?

# SAMPLE ANSWER



# ALTERNATIVE ANSWER



# VALIDITY AND RELIABILITY OF MODULE

- ◉ Content validity- send to expert
- ◉ Reliability- questionnaire developed based on the objectives of the module
- ◉ Pilot-study: 19 students used the module

# EVALUATION OF MODULE

- ◉ 27 items 5-likert scale questionnaire
- ◉ Students perception on learning using the module
- ◉ Modification from the reliability questionnaire
- ◉ Questions ranging from creativity concept, importance of creativity in business , entrepreneurial thinking process, market survey, idea generation, selecting, enhancing and evaluating ideas.
- ◉ Focus group interview

# RESULTS

- ◉ The perception of students towards learning using module were high
- ◉ Students understand the creativity concept, the importance of creativity in business and appreciate the steps in entrepreneurial design thinking
- ◉ Students are able to come out with creative business ideas



# CONCLUSION

- ◉ The module was developed using combination of instructional design, ADDIE; entrepreneurial design thinking model; guided discovery learning strategy and creativity techniques.
- ◉ Creativity can be taught and learned
- ◉ Further research on using other type of learning strategy to stimulate creativity e.g. experiential learning and other types of creativity techniques
- ◉ Further research on exploiting/turning the business idea into a reality