

W = woman
M = man
A = American
B = British
N = Narrator

(N) **Questions 41-43** refer to the following conversation.

(WA): Look at the price of this bread. Three-ninety-nine a loaf? Can you believe it? Last summer it was only two-seventy-five!

(MA): I know. Everything's going up so fast. This coffee has jumped from four dollars to five twenty five. And eggs went from one eighty nine to three thirty two.

(WA): It's not just food either. My electricity bill's soaring, and I read this morning that garbage collection is going up 15 percent next year. I don't know how I'm going to afford it.

(MA): Me either. My salary can't keep up with inflation. Our family's had to cut back on lots of things. We just got rid of our cable television, and we're going down to one car soon.

41. What are the speakers doing?

- (A) Riding a bus
- (B) Shopping for groceries
- (C) Waiting to buy coffee
- (D) Watching TV

42. What is the main purpose of the discussion?

- (A) To inform
- (B) To comfort
- (C) To debate
- (D) To complain

43. What does the man plan to do?

- (A) Get rid of his second car
- (B) Stop paying for cable TV
- (C) Request a salary increase
- (D) Buy some eggs

(N) **Questions 44-46** refer to the following conversation.

(MB): Well, Ms. Gantz, your resume is certainly impressive, and I see you have a lot of experience in the electronics field. Now I'd like to ask you a few questions. First, why do you want to join *our* firm?

(WA): Eldridge Electronics is one of the most well-respected companies in the industry. Not only for the quality of your products, but for the way employees are treated. Eldridge offers an opportunity to challenge myself, and to be fairly rewarded for doing so.

(MB): I see. And does your current employer know that you are in the market for a new position?

(WA): Not explicitly, but my manager understands that I've been there six years now, and I've basically reached the top of the ladder in terms of what I can do with them. In fact, he recently joked that he'd better find a way to keep me busy or else he'd lose me.

44. What is the relationship between the speakers?

- (A) Manager-applicant
- (B) Colleague-colleague
- (C) CEO-manager
- (D) Buyer-client

45. What does the woman want to do?

- (A) Purchase electronics
- (B) Get a raise
- (C) Change jobs
- (D) Climb a ladder

46. What does the woman say about her current position?

- (A) It doesn't pay enough money.
- (B) It's not challenging enough.
- (C) It's completely satisfying .
- (D) It would be difficult to leave.

(N) **Questions 47-49** refer to the following conversation.

(MA) Hey Jessica, Merry Christmas! I haven't seen you since the last company party. What's new in the sales department?

(WB): Hello there Henry. Merry Christmas to you too! I've been busy, mate. I just got back from Hong Kong, and after the holidays I leave again for Europe. The new XP3000 is selling like hot cakes. We can't seem to keep enough in stock. How are things in accounting?

(MA): We've been hopping too, trying to get all the end-of-the-year sales figures done by next week. It looks like we're going to beat the industry analysts' fourth-quarter estimates by about 15 percent.

(WB): That's wonderful news, of course. But frankly, I could do with a bit of a rest. I hope things either cool down or we make some new hires. I've hardly had time to do Christmas shopping for my family! But anyway...cheers!

47. Where is the conversation probably taking place?

- (A) In the accounting department
- (B) At a restaurant
- (C) In the woman's home
- (D) At a Christmas party

48. What position does the woman hold?

- (A) Accounting manager
- (B) Industry analyst
- (C) Sales representative
- (D) CEO

49. What will the man and woman do next?

- (A) Go Christmas shopping
- (B) Drink a toast
- (C) Travel to Hong Kong
- (D) Hire new people

(N) **Questions 50-52** refer to the following conversation.

(WB): Good morning, Mr. Wooster. Bill Callahan rang this morning, and he wants to reschedule his meeting with you from this afternoon to 8 a.m. tomorrow. Also, Ms. Flaxon from the Bermuda Group faxed a contract proposal. It's on your desk. She'd appreciate a response by Thursday, if possible.

(MB): Morning, Ms. Hobbs. Yes, go ahead and move the Callahan meeting to tomorrow, then ring Paul Frazier and ask if he has time for a conference call this afternoon, say about 3. If he doesn't, let's aim for late tomorrow morning.

(WB): Very good sir. Also, don't forget you have a noon luncheon today at the Rotary Club.

(MB): Thank you. That reminds me, could you please phone Dryden's Dry Cleaners and have them deliver my blue knit suit by 11:30? I'd like to wear that to lunch.

50. What are the speakers mainly discussing?

- (A) Changing an appointment
- (B) A proposed contract
- (C) The man's schedule
- (D) A lunch menu

50. What is the woman's position?

- (A) Secretary
- (B) Administrator
- (C) Caterer
- (D) Dry Cleaner

50. What will the man do at noon?

- (A) Call Paul Frazier
- (B) Meet with Bill Callahan
- (C) Pick up his blue suit
- (D) Attend a special luncheon

(N) **Questions 53-55** refer to the following conversation.

(MA): Hello, Sue? This is Damon Guenther. My plane had an electrical problem, so my flight from Munich was delayed and I missed my connecting flight here in Chicago. The earliest flight I can catch leaves at 4:30 and arrives in Denver at 7, so I'm going to miss the presentation at 3 today.

(WA): I'm sorry to hear that, Damon. Unfortunately, we can't reschedule the presentation, because Sam Hawthorn has come from Boston to give it, and he has to return tonight. But I'd really like you to see it.

(MA): I know. Is there any way you could set it up as a videoconference? That way, I could stay in Chicago and participate online.

(WA): That's a good idea. I'll try. Let me talk with our technical support crew, and I'll get back to you soon. Meanwhile, go ahead and book the 4:30 flight. In a worst-case, we'll videotape the presentation and you can watch it tonight after you arrive.

53. What is the man's problem?

- (A) His flight had no electricity.
- (B) His plane arrived late.
- (C) He has to return to Boston.
- (D) He can not find a hotel.

54. When will the man's flight depart?

- (A) At 3
- (B) At 4:30
- (C) At 7
- (D) At midnight

55. Where is the man now?

- (A) In Munich
- (B) In Denver
- (C) In Chicago
- (D) In Boston

(N) **Questions 56-58** refer to the following conversation.

(WA): OK, Mr. Lancaster. Let me summarize your order. You want two cases of printer ink -- one black and one color; 50 reams of copy paper -- the bright white kind; six cartons of legal envelopes; and 50 boxes of manila folders. Is that correct?

(MB): Yes it is. And can I expect that to arrive within a week? We need it by next Monday.

(WA): With standard shipping, it will get there within 7 to 10 business days. If you need it sooner, we should use expedited shipping. That would cost \$30 instead of \$15 for standard, but it would guarantee arrival within 3 to 5 days.

(MB): Hmm...well, I'll guess we'll have to go with the expedited, then. Would it be possible to order additional items for the same shipping fee?

(WA): Sure. You could add up to 25 pounds on your order. But after that, the expedited fee would be \$2 per five pounds.

56. What is the relationship between the speakers?

- (A) Salesman-buyer
- (B) Employer-employee
- (C) Manager-assistant
- (D) Colleague-colleague

57. What is the man's problem?

- (A) He doesn't have enough money.
- (B) His order is too heavy.
- (C) He needs the order within a week.
- (D) He ordered the wrong materials.

58. What does the woman suggest?

- (A) Adding more weight
- (B) Ordering more items
- (C) Buying from another company
- (D) Using faster shipping

(N) **Questions 59-61** refer to the following conversation.

(MB): Good day, how can I help you madam?

(WB): I'm afraid I need to return this mobile phone. You see, it doesn't work properly. First of all, the numbers 5 and 9 stick when I dial. Secondly, the camera won't switch on when I want to take pictures.

(MB): I see. Terribly sorry about that. Our store policy is no refunds, but as long as you have your receipt, you can exchange the phone for any model of equal or lesser value. And I'll check to make sure your new phone works properly before you leave the store.

(WB): Thank you very much. I'll have a look around then, and decide which one I want. Do you have any recommendations?

59. What problem does the woman have?

- (A) Her cell phone isn't working.
- (B) Her keyboard is stuck.
- (C) Her camera is broken.
- (D) Her receipt has been lost.

60. Where is this conversation taking place?

- (A) In an office
- (B) In a store
- (C) At a party
- (D) At a conference

61. What will the man probably do next?

- (A) Return the woman's money
- (B) Fix the woman's phone
- (C) Help the woman choose a phone
- (D) Help the woman find her receipt

(N) **Questions 62-64** refer to the following conversation.

(WA): Congratulations, Gino! Or should I say, "Vice President Martenelli?"

(MA): (chuckles) Not yet, Marie. It doesn't take effect until next month. I am excited about the new opportunity though. And a little scared too, to tell you the truth. It's more money, but also a LOT more responsibility. I'm not sure I'm ready for this.

(WA): Sure you are. And you're going to do just great! After all, Ms. Robertson wouldn't have chosen you if she didn't think you were well-qualified. You've earned your new position, so relax. I'm proud of you!

(MA): Thanks, Marie. Actually, I am going to relax for a while. I'm taking some vacation time and going to Mexico for a week before I start.

62. What are the speakers mainly discussing?

- (A) An employment interview
- (B) A job promotion
- (C) Hopes and fears
- (D) A vacation

63. What does the woman say about the man?

- (A) He did not earn his new position.
- (B) He is over-qualified.
- (C) He should be nervous.
- (D) He will make a good vice president.

64. What does the man plan to do?

- (A) Celebrate with the woman
- (B) Thank Ms. Robertson
- (C) Take over the company
- (D) Go on vacation

(N) **Questions 65-67** refer to the following conversation.

(MB): Betty, fancy seeing you here. I didn't know you rode the subway.

(WB): I don't usually. It's just that I'm fed up with driving and paying so much for gas, and the buses are crowded and unreliable. So I thought I'd give this a try.

(MB): I know what you mean. I started taking the subway two years ago, and it's wonderful! From the Scott Street station, it's only a block and a half to our building. And going home, the 52nd Street stop is only two blocks from my apartment. When I was driving, I wasn't getting nearly as much exercise.

(WB): Exactly! Plus, the subway's cheaper than gas in the long run. And the trains leave every 15 minutes, so if I miss one I don't have to wait long for another. So, did you say we should get off at Scott Street?

65. Who most likely are the speakers?

- (A) College roommates
- (B) Next-door neighbors
- (C) Business colleagues
- (D) Best friends

66. What are the speakers mainly discussing?

- (A) The merits of the subway
- (B) The high cost of gasoline
- (C) Which station to get off at
- (D) How to get more exercise

67. What does the woman say about the subway?

- (A) It's more expensive than driving.
- (B) It's less reliable than a bus.
- (C) It's more convenient than a bus.
- (D) It's not as much fun as driving.

(N) **Questions 68-70** refer to the following conversation.

(WB): Hello, my name is Sarah Simmons, and I'd like to cancel my cable-TV service please.

(MA): Certainly, Ms. Simmons. Could I ask the reason why you're canceling?

(WB): It's just too expensive right now, and there are so many channels that we never watch. We're finding it's not a good value for our money.

(MA): I understand, ma'm. I see that you have our premium package. Have you considered trying a different package, such as cable basic or basic-plus? These cost less, and also give you fewer channels.

(WB): We've considered it, but we can't afford even basic cable right now. You see, my husband was just laid-off. So I'm afraid we'll need to cancel all cable for the time being.

68. What does the woman want to do?

- (A) Sell her TV set
- (B) Stop receiving cable television
- (C) Cancel her latest cable bill
- (D) Add more cable channels

69. What does the man suggest?

- (A) Switching to a cheaper package
- (B) Upgrading to premium cable
- (C) Watching less television
- (D) Looking for a job

70. Why does the woman say she can no longer afford cable?

- (A) Her husband lost his job.
- (B) There are too many channels.
- (C) She is out of work.
- (D) It is not a good value.